





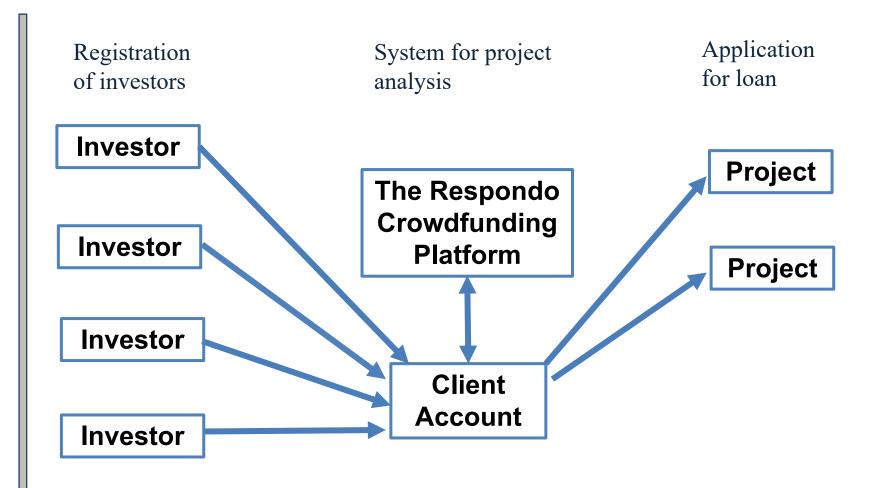
# Demand Side Initiatives Technology and Financing

# Ragnar Ottosen Chairman of the Board Nordic Commodities AS and Respondo AS





## The Respondo platform





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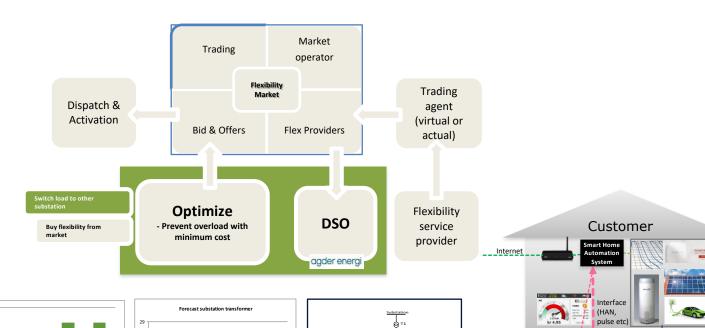
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#### Smart and Green Solutions





### Smart Houses and Smart Grids

Smart Houses/ Smart Grids and Demand Side Response/Energy Management

 to introduce optimization of electricity consumption, both the level and the
 pattern of consumption, based on communication with market prices and
 Energy Management Systems





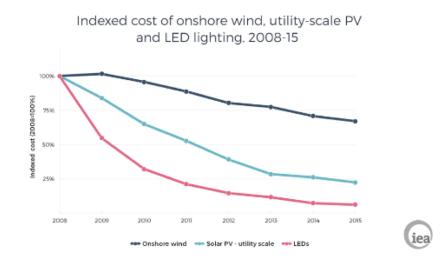
• The eFlex unit is installed at the customers premises and connected to electric circuits





## LED Lighting

 LED lighting – to introduce LED technology in existing applications, including public buildings, parking houses, auditoriums, offices etc. In cooperation with building owners and businesses and institutions. Typical saving 40 % compared to other lighting technology.



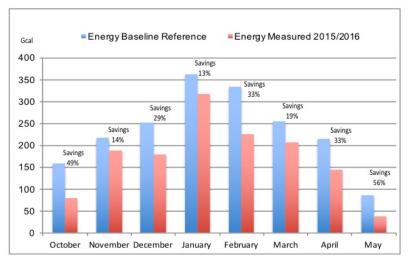
• The prices of High Quality LED lighting equipment has been reduced





## Heating Systems

 Heat Central Optimisation – to introduce control systems and hot water flow management equipment in apartment buildings. The ESM will be based on experiences from installations where we has a pilot project that has been proven successful over three years.



• Documented savings

• The ESM implemented in a heating central has given documented savings





Crowdfunding with documentation of emission reduction

• The Projects will develop the concept of financing solutions based on commercial incentives and to introduce Energy Service Contracts and private external financing into ESM and Smart technologies.

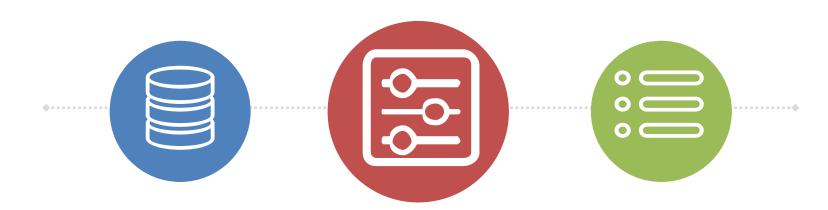


• The CO2 emission reduction will be documented and environmental benefits calculated for investors, similar to CO2 emission quota calculations.





# **3 important steps**



#### Competence

Our platform is designed to be further developed so that we can easily understand customer data. We will use this in the next round to make the product even better

#### **Flexible Platform**

Nobody knows what the future will bring. Therefore, we have created a platform that can easily be adapted to requirements, rules and any new products relatively easily

#### Automization

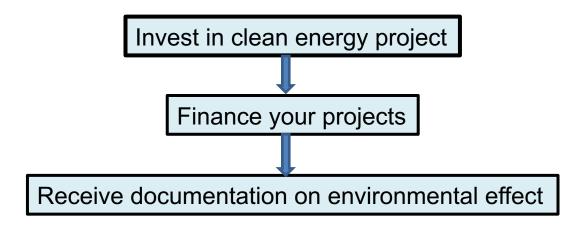
To keep costs down we have built a platform that is almost automatic after the project have been accepted for funding, both in banking procedures and credit checking.







CONNECTS PEOPLE WHO HAVE MONEY TO INVEST IN GREEN ENERGY PROJECTS, WITH PEOPLE WITH GOOD PROJECTS WHO NEED TO BORROW.







# RESPONDO

#### WANT TO INVEST Register

Register and adjust your risk level as per your desired returns. Invest

Your fund is invested in best loans based on your selection.

#### Earn

Enjoy returns into your account

## WANT TO BORROW Apply

Apply for desired loan.

#### Receive

Receive the desired loan amount in your bank account.

#### Repay

Borrowers make fixed, scheduled payments every month.

# Invest







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